

# News

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## EMPLOYMENT COST INDEX - DECEMBER 1983

The Employment Cost Index (ECI) increased 1.1 percent in the 3 months ended in December 1983, the U.S. Department of Labor's Bureau of Labor Statistics reported today. For the year ended in December 1983, the increase was 5.7 percent--down from 6.6 percent in 1982.

The December 1983 Index level stood at 117.8 for compensation costs (wages, salaries, and employer costs for employee benefits), based on June 1981=100 (table 1). The ECI covers private industry and State and local government workers. It is not seasonally adjusted.

The 1.1 percent increase in compensation costs was about the same as the 1.2 percent rise in September-December a year ago. The similarity of increases in the fourth quarters of 1983 and 1982 was also recorded for private industry workers (1.2 percent, down from 1.3 percent last year), but not for State and local government workers (1.0 percent, up from 0.7 percent). Wages and salaries followed much the same pattern as compensation cost increases during the September-December 1983 and 1982 periods (table 2).

Wage and salary gains for private industry workers averaged 1.1 percent in September-December 1983, but the pattern of change varied widely by occupation and industry group. Blue-collar workers, for example, had wage changes ranging from a 1.2 percent increase for laborers and operatives (non-transport) to a 0.5 percent decrease for transport operatives (table 3). The decrease reflects wage cuts for intercity bus drivers that occurred in the fourth quarter of 1983.

Pay increases also varied for white-collar occupational groups, from 0.4 percent for professional and technical workers to 2.6 percent for sales workers. Pay for sales workers--one of the most volatile ECI series--was strongly affected by commission earnings, particularly for stock and bond brokers.

Compensation cost increases for the year ended December 1983 (5.7 percent) were substantially below last year (6.6 percent). The slowdown was greater for State and local government workers (6.0 percent compared with 7.2 percent a year ago) than for private industry workers (5.7 and 6.4 percent).

Over-the-year wage and salary gains for private industry workers also dampened in 1983 compared with 1982. White-collar pay gains in 1983 were down slightly from 1982, 6.0 compared with 6.4 percent. Wage increases for blue-collar workers, on the other hand, dropped to 3.8 percent in 1983, contrasted to 5.6 percent in 1982.

Reflecting lower average pay gains for blue-collar workers, several worker groups in private industry registered the lowest over-the-year wage increases since these ECI series began in 1976 or 1977. Record low wage gains were registered for craft workers (3.8 percent), transport operatives (3.1 percent), workers in the Northeast and North Central regions (4.6 percent), and union workers in both manufacturing (3.6 percent) and nonmanufacturing (5.5 percent). As a result of the slowdown in union wage gains, average wage increases for nonunion workers exceeded those for union workers in 1983 (table 5)--the first time this has occurred since 1978 when the Federal minimum wage was increased by 15 percent. (Compensation cost increases, on the other hand, were virtually the same for union workers in 1983 as for nonunion workers--5.8 and 5.7 percent, respectively.)

Wage and salary increases for State and local government workers averaged 5.3 percent for the year ended in December 1983, down from 6.5 percent in 1982.

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This release introduces ECI measures of compensation cost changes for private industry workers in four broad regions--Northeast, South, North Central, and West. (See table 4.)

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## COMPENSATION

Table 1. Employment Cost Index by occupation and industry group 1/

(Not seasonally adjusted)

Series	Indexes (June 1981=100)			Percent changes for		
	Dec. 1982	Sept. 1983	Dec. 1983	3 months ended Sept. 1983	Dec. 1983	12 months ended Sept. 1983
Civilian workers 2/ . . . . .	111.4	116.5	117.8	1.2	1.7	1.1
Workers, by occupational group						
White-collar workers . . . . .	111.9	117.6	118.9	1.1	2.3	1.1
Blue-collar workers . . . . .	110.5	114.8	115.8	1.2	1.1	.9
Service workers . . . . .	112.4	116.7	119.1	1.4	1.4	2.1
Workers, by industry division						
Manufacturing . . . . .	110.4	115.0	116.0	1.0	1.3	.9
Nonmanufacturing . . . . .	111.8	117.2	118.6	1.2	2.0	1.2
Services . . . . .	115.0	121.1	122.6	1.3	3.4	1.2
Public administration 3/ . . . . .	113.6	119.8	121.4	.7	2.4	1.3
Private industry workers 4/ . . . . .	110.7	115.6	117.0	1.3	1.5	1.2
Workers, by occupational group						
White-collar workers . . . . .	110.8	116.5	117.9	1.2	2.0	1.2
Blue-collar workers . . . . .	110.3	114.6	115.7	1.2	1.0	1.0
Service workers . . . . .	111.8	115.1	117.9	2.0	.4	2.4
Workers, by industry division						
Manufacturing . . . . .	110.4	115.0	116.0	1.0	1.3	.9
Nonmanufacturing . . . . .	110.8	116.0	117.5	1.4	1.6	1.3
State and local government workers . . . . .	115.1	120.8	122.0	.7	3.2	1.0
Workers, by occupational group						
White-collar workers . . . . .	115.8	121.5	122.6	.8	3.4	.9
Blue-collar workers . . . . .	113.0	118.0	119.2	.3	1.9	1.0
Workers, by industry division						
Services . . . . .	115.9	121.7	122.6	.9	3.7	.7
Schools . . . . .	115.8	121.9	122.6	.9	4.3	.6
Elementary and secondary . . . . .	116.6	123.3	123.9	.9	5.0	.5
Hospitals and other services 5/ . . . . .	116.0	121.1	122.6	.6	1.9	1.2
Public administration 3/ . . . . .	113.6	119.8	121.4	.7	2.4	1.3

1/ The index measures changes in total compensation costs (wages, salaries, and employer costs for employee benefits).

2/ Includes private industry and State and local government workers and excludes farm, household, and Federal government workers.

3/ Consists of legislative, judicial, administrative, and regulatory activities.

4/ Excludes farm and household workers.

5/ Includes, for example, library, social, and health services.

## WAGES AND SALARIES

able 2. Employment Cost Index for wages and salaries only, by occupation and industry group

(Not seasonally adjusted)	Series	Indexes (June 1981=100)			Percent changes for					
		Dec. 1982	Sept. 1983	Dec. 1983	3 months ended Dec. 1982	Sept. 1983	Dec. 1983	Dec. 1982	Sept. 1983	12 months ended Dec. 1983
Civilian workers <sup>1/</sup>	110.9	115.3	116.5	1.1	1.7	1.0	6.2	5.1	5.0	
Workers, by occupational group	111.4	116.7	117.9	.9	2.2	1.0	6.4	5.7	5.8	
White-collar workers	109.8	113.1	114.0	1.1	1.0	.8	5.6	4.1	3.8	
Blue-collar workers	111.8	115.1	117.4	1.5	1.1	2.0	7.9	4.5	5.0	
Service workers										
Workers, by industry division	109.8	113.3	114.5	.9	1.2	1.1	5.6	4.1	4.3	
Manufacturing	111.3	116.1	117.4	1.1	1.8	1.1	6.5	5.4	5.5	
Nonmanufacturing	114.4	120.1	121.3	1.1	3.3	1.0	7.3	6.1	6.0	
Services	112.6	118.2	119.4	.6	2.4	1.0	6.7	5.6	6.0	
Public administration <sup>2/</sup>										
Private industry workers <sup>3/</sup>	110.3	114.5	115.8	1.2	1.4	1.1	6.3	5.0	5.0	
Workers, by occupational group	110.6	115.9	117.2	1.1	2.0	1.1	6.4	5.9	6.0	
White-collar workers	109.7	112.9	113.9	1.1	.9	.9	5.6	4.1	3.8	
Blue-collar workers					.2	2.5	8.5	4.0	4.6	
Service workers	111.4	113.7	116.5	1.9						
Workers, by industry division	109.8	113.3	114.5	.9	1.2	1.1	5.6	4.1	4.3	
Manufacturing	110.5	115.2	116.5	1.3	1.6	1.1	6.5	5.6	5.4	
Nonmanufacturing										
State and local government workers	114.0	119.2	120.0	.4	3.0	.7	6.5	5.0	5.3	
Workers, by occupational group	114.6	119.8	120.6	.4	3.2	.7	6.6	4.9	5.2	
White-collar workers	112.0	116.4	116.9	.4	1.8	.4	6.2	4.4	4.4	
Blue-collar workers										
Workers, by industry division	114.6	119.8	120.6	.4	3.4	.7	6.5	4.9	5.2	
Services	114.5	119.9	120.6	.3	3.9	.6	6.3	5.0	5.3	
Schools										
Elementary and secondary	115.1	121.1	121.7	.2	4.6	.5	6.7	5.4	5.7	
Hospitals and other services <sup>4/</sup>	114.9	119.7	120.6	.5	1.7	.8	7.1	4.7	5.0	
Public administration <sup>2/</sup>	112.6	118.2	119.4	.6	2.4	1.0	6.7	5.6	6.0	

<sup>1/</sup> Includes private industry and State and local government workers and excludes farm, household, and Federal government workers.<sup>2/</sup> Consists of legislative, judicial, administrative, and regulatory activities.<sup>3/</sup> Excludes farm and household workers.<sup>4/</sup> Includes, for example, library, social, and health services.

## WAGES AND SALARIES

Table 3. Employment Cost Index for wages and salaries only, private industry workers, 1/ by occupation and industry group

(Not seasonally adjusted)

Series	Indexes (June 1981=100)			3 months ended			Percent changes for		
	Dec. 1982	Sept. 1983	Dec. 1983	Dec. 1982	Sept. 1983	Dec. 1983	Dec. 1982	Sept. 1983	Dec. 1983
Private industry workers 1/ . . . . .	110.3	114.5	115.8	1.2	1.4	1.1	6.3	5.0	5.0
Workers, by occupational group									
White-collar workers . . . . .	110.6	115.9	117.2	1.1	2.0	1.1	6.4	5.9	6.0
Professional and technical workers . . . . .	112.9	119.9	120.4	1.0	3.5	.4	7.0	7.2	6.6
Managers and administrators . . . . .	109.3	114.8	115.7	.7	.7	.8	6.3	5.8	5.9
Sales workers . . . . .	106.2	108.4	111.2	1.6	1.2	2.6	4.2	3.7	4.7
Clerical workers . . . . .	111.6	116.7	118.3	1.2	1.8	1.4	7.1	5.8	6.0
Blue-collar workers . . . . .	109.7	112.9	113.9	1.1	.9	.9	5.6	4.1	3.8
Craft and kindred workers . . . . .	111.2	114.3	115.4	1.5	.8	1.0	6.6	4.3	3.8
Operatives, except transport . . . . .	109.3	112.3	113.6	.9	1.1	1.2	5.0	3.7	3.9
Transport equipment operatives . . . . .	106.9	110.7	110.2	.8	.4	-.5	4.1	4.4	3.1
Nontarm laborers . . . . .	107.8	110.8	112.1	1.2	.9	1.2	4.4	4.0	4.0
Service workers . . . . .	111.4	113.7	116.5	1.9	.2	2.5	8.5	4.0	4.6
Workers, by industry division									
Manufacturing . . . . .	109.8	113.3	114.5	.9	1.2	1.1	5.6	4.1	4.3
Durables . . . . .	110.3	112.9	114.4	1.2	1.0	1.3	5.6	3.6	3.7
Nondurables . . . . .	109.1	113.9	114.6	.6	1.4	.6	5.8	5.0	5.0
Nonmanufacturing . . . . .	110.5	115.2	116.5	1.3	1.6	1.1	6.5	5.6	5.4
Construction . . . . .	109.7	112.2	112.9	.6	.1	.6	5.2	2.8	2.9
Transportation and public utilities . . . . .	111.1	115.7	116.8	1.5	.9	1.0	7.2	5.7	5.1
Wholesale and retail trade . . . . .	107.2	111.5	112.3	.7	.6	.7	4.8	4.7	4.8
Wholesale trade . . . . .	109.8	115.7	116.5	.7	1.4	.7	6.2	6.1	6.1
Retail trade . . . . .	106.1	109.9	110.6	.6	.5	.6	4.1	4.2	4.2
Finance, insurance, and real estate . . . . .	109.0	113.5	116.9	2.7	2.2	3.0	6.5	7.0	7.2
Services . . . . .	114.3	120.4	121.9	1.6	3.3	1.2	8.0	7.0	6.6

1/ Excludes farm and household workers.

## COMPENSATION

Table 4. Employment Cost Index, private industry workers, by bargaining status, region, and area size 1/  
(Not seasonally adjusted)

Series	Indexes (June 1981=100)			Percent changes for		
	Dec. 1982	Sept. 1983	Dec. 1983	Dec. 1982	Sept. 1983	Dec. 1983
<u>Workers, by bargaining status</u>						
Union . . . . .	112.3	117.8	118.8	1.5	0.8	7.2
Manufacturing . . . . .	111.8	116.3	117.2	1.4	.8	6.9
Nonmanufacturing . . . . .	112.8	119.2	120.4	1.6	1.0	7.4
Nonunion . . . . .	109.7	114.4	115.9	1.1	1.4	6.0
Manufacturing . . . . .	109.2	113.8	114.9	.7	1.3	5.5
Nonmanufacturing . . . . .	109.9	114.7	116.4	1.2	1.5	6.2
<u>Workers, by region</u>						
Northeast . . . . .	111.7	116.0	117.5	-	1.5	1.3
South . . . . .	110.6	115.6	117.1	-	1.9	1.3
North Central . . . . .	108.6	113.9	114.7	-	1.2	.7
West . . . . .	112.9	118.0	120.0	-	1.2	1.7
<u>Workers, by area size</u>						
Metropolitan areas . . . . .	110.9	116.0	117.4	1.4	1.6	6.5
Other areas . . . . .	109.1	113.4	114.5	.5	1.0	5.7

1/ The index measures changes in total compensation costs (wages, salaries, and employer costs for employee benefits). Farm and household workers are excluded.

- Data not available.

NOTE: The indexes for these series are not strictly comparable to those for the aggregate, occupation, and industry series. See explanatory note.

## WAGES AND SALARIES

Table 5. Employment Cost Index for wages and salaries only, private industry workers,<sup>1/</sup> by bargaining status, region, and area size

(Not seasonally adjusted)

Series	Indexes (June 1981=100)			3 months ended			Percent changes for		
	Dec. 1982	Sept. 1983	Dec. 1983	Dec. 1982	Sept. 1983	Dec. 1983	Dec. 1982	Sept. 1983	12 months ended
<u>Workers, by bargaining status</u>									
Union	111.8	116.0	116.9	1.4	1.6	0.8	6.5	5.2	4.6
Manufacturing	110.8	113.7	114.8	1.2	1.2	1.0	5.8	3.8	3.6
Nonmanufacturing	112.7	118.3	118.9	1.4	2.0	.5	7.1	6.5	5.5
Nonunion	109.5	113.7	115.2	1.1	1.3	1.3	6.1	5.0	5.2
Manufacturing	109.1	113.0	114.2	.8	1.1	1.1	5.6	4.4	4.7
Nonmanufacturing	109.6	114.0	115.6	1.2	1.4	1.4	6.2	5.3	5.5
<u>Workers, by region</u>									
Northeast	111.5	115.3	116.6	1.6	1.5	1.1	6.8	5.1	4.6
South	109.8	114.3	115.7	.9	1.6	1.2	6.8	5.1	5.4
North Central	108.6	112.8	113.6	.9	1.2	.7	5.1	4.8	4.6
West	112.0	116.5	118.5	1.2	1.4	1.7	6.6	5.2	5.8
<u>Workers, by area size</u>									
Metropolitan areas	110.5	114.9	116.2	1.3	1.5	1.1	6.3	5.3	5.2
Other areas	108.8	112.3	113.4	.5	.8	1.0	5.5	3.7	4.2

<sup>1/</sup> Excludes farm and household workers.

NOTE: The indexes for these series are not strictly comparable to those for the aggregate, occupation, and industry series. See explanatory note.

EXPLANATORY NOTE

The Employment Cost Index (ECI) is a quarterly measure of the change in the price of labor, free from the influence of employment shifts among occupations and industries. The ECI wage and salary series is limited to changes in wage and salary rates, defined as the hourly straight-time wage rate or, for workers not paid on an hourly basis, earnings divided by the corresponding hours. Straight-time wage and salary rates are total earnings before payroll deductions, excluding premium pay for overtime, work on weekends and holidays, and shift differentials. Production bonuses, incentive earnings, commission payments, and cost-of-living adjustments are included in straight-time wage and salary rates; whereas nonproduction bonuses (such as Christmas or year-end bonuses) are excluded. Also excluded are such items as payments-in-kind, free room and board, and tips.

The compensation series includes employer costs for employee benefits as well as wages and salaries. Benefits covered by the ECI include:

- Hours related benefits - Premium pay for overtime and work on weekends and holidays, paid vacations, paid holidays, paid sick leave, and other paid leave;
- Supplemental pay - Shift differentials, nonproduction bonuses, severance pay, and supplemental unemployment plans;
- Insurance benefits - Life, health, and sickness and accident insurance;
- Retirement and savings benefits - Pension and other retirement plans and savings and thrift plans;
- Legally required benefits - Social security, railroad retirement and supplemental retirement, railroad unemployment insurance, Federal and State unemployment insurance, workers' compensation, and other legally required benefits such as State temporary disability insurance; and
- Other benefits - Merchandise discounts in department stores.

The ECI collects data for both the private and public sectors, which are published separately and also combined as the total civilian economy. The private sector includes the total private economy, excluding farms and households. The public sector covers State and local governments, but excludes the Federal government.

Each quarter, straight-time average hourly wage and salary rates and benefit cost data (cents-per-hour-worked) are collected from a probability sample of about 10,000 occupations within 2,000 sample establishments in the private sector and about 3,700 occupations within 750 sample establishments in State and local governments.

Occupations were classified according to definitions used in the 1970 Census. Within an establishment, specific job categories are selected to represent broader occupational definitions. The sample establishments were classified in industry categories based on the 1972 Standard Industrial Classification (SIC), as defined by the U.S. Office of Management and Budget. Within the private sector sample, establishments are designated by a 2-digit SIC, while in State and local governments, industrial categories vary from a more specific 3-digit SIC such as elementary and secondary schools to a broader major industry division such as public administration. Each establishment is also classified by ownership--State government, local government, or private.

Fixed employment weights from the 1970 Census are used each quarter to calculate the most aggregate indexes--civilian, private, and State and local governments. These fixed weights are also used to derive all of the industry and occupation series indexes. For the series based on bargaining status, region, or area size, however, employment data are not available from the Census. The 1970 employment weights are reallocated within these series each quarter based on the current sample. The indexes for these series, consequently, are not strictly comparable to those for the aggregate, industry, and occupation series. A fuller explanation of the calculation of index numbers appears in an article, "Estimation procedures for the Employment Cost Index," in the May 1982 issue of the Monthly Labor Review.

Data are collected for the pay period including the 12th day of the survey months of March, June, September, and December. ECI statistics are neither annualized nor adjusted for seasonal influences. For example, the 1.1 percent change in wage and salary rates for "private industry workers" in the 3 months ended December 1983 (table 3) is the actual percent change in straight-time average hourly wage and salary rates from the pay period including the 12th day of September 1983 to the comparable pay period in December 1983.

More detailed information on the ECI is available in several articles and publications. These include a chapter in the BLS Handbook of Methods (Bulletin 2134-1), "The Employment Cost Index." Two articles also appeared in the Monthly Labor Review: "Employment Cost Index: a measure of change in the 'price of labor,'" July 1975; and "How benefits will be incorporated into the Employment Cost Index," January 1978. Reprints of these articles plus several other descriptive pieces are available upon request.